



PAKISTAN CABLES
TRUSTED NOT TO COMPROMISE

A member of **ASC** AMIR S. CHINYOY GROUP

70
YEARS
1953 - 2023

SEVEN UNCOMPROMISING DECADES

Quarterly Accounts
For the Period Ended September 30, 2024



COMPANY INFORMATION

Board of Directors

Mr. Mustapha A. Chinoy	Chairman
Mr. Shoaib Javed Hussain	
Ms. Spenta Kandawalla	
Mr. Akbar Ali Pesnani	
Mr. Ali H. Shirazi	
Mr. Arshad Mohsin Tayebaly	
Mr. Mazhar Valjee	
Mr. Kamal A. Chinoy	
Mr. Fahd Kamal Chinoy	Chief Executive Officer

Chief Financial Officer

Mr. Waqas Mahmood

Company Secretary

Ms. Natasha Mohammad

Auditors

A. F. Fergusons & Co.
Chartered Accountants

Legal Advisor

ASPIRELaw Advocates and Corporate Counsel

Tax Advisors

A.F. Fergusons & Co.
Muhammad Bilal & Co.
A.Qadir & Co.

Bankers / Financial Institutions

Standard Chartered Bank (Pakistan) Limited
Bank Al-Habib Limited
Habib Bank Limited
Meezan Bank Limited
MCB Islamic Bank Limited
MCB Bank Limited
Industrial and Commercial Bank of China Limited
Soneri Bank Limited
BankIslami Pakistan Limited
Habib Metropolitan Bank Limited
National Bank of Pakistan
JS Bank Limited
Bank Al Falah Limited
Faysal Bank Limited
Askari Bank Limited
Allied Bank Limited
The Bank of Punjab
United Bank Limited
Pak Kuwait Investment Company Limited

Share Registrar

CDC Share Registrar Services Limited
CDC House, Main Shahrah-e-Faisal, Karachi.
Tel: 021 111-111-500
Email: info@cdcsrsl.com

Registered Office

B-21, Pakistan Cables Road,
Sindh Industrial Trading Estates,
Karachi -75700
P.O Box 5050,
Tel: +92 -21-32561170-75
Fax: +92-21-32564614
Email: info@pakistancables.com

Website: www.pakistancables.com

DIRECTORS' REVIEW

Sales for the first quarter ended September 30, 2024 was Rs. 7.5 billion, which is 26% higher than the sales for the same period of last year. The top line remained encouraging despite continued sluggish market conditions with construction and industrial activity muted. Gross profit was recorded at Rs. 787.7 million for the quarter compared to Rs. 842.0 million in the same period of last year.

Selling, Marketing, Administrative expenses and impairment loss on trade debts for the quarter are Rs. 324.5 million compared to Rs. 302.8 million in the same period of last year. Finance cost for the quarter are Rs. 688.6 million compared to Rs. 370.1 million in the same period of last year. The rise in finance cost is a result of increase in borrowings resulting from higher working capital requirements and project debt.

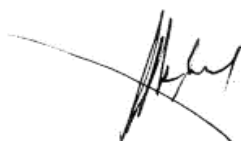
As a result of the above factors, the Company ended the first quarter with a loss after tax of Rs. 130.9 million compared to a profit after tax of Rs. 136.3 million in the same period of last year.

The economy of the country has started to show some signs of improvement with inflation down to single digits, easing of monetary policy, stable exchange rate and foreign reserves that have more than doubled. The International Monetary Fund (IMF) recently approved a new \$ 7 billion loan agreement for Pakistan which will help to strengthen its macroeconomic stability. Adherence to IMF program will remain critical in restoring macroeconomic stability and growth recovery. We anticipate that market conditions should start to respond positively to further rate cuts and an improved overall economic outlook but that the recovery may be slow.

Pakistan Cables and Bahra Electric, a leading manufacturer of cables and electrical goods from Saudi Arabia, have signed a Memorandum of Understanding (MoU) aimed at strengthening collaboration in the industrial and energy sectors between the Pakistan and the Kingdom of Saudi Arabia. The agreement focuses on the development of electrical products for the energy sector, enhancing supply chain resilience, and expanding distribution networks.

The Directors would like to place on record their sincere appreciation for the hard work and dedication shown by the Management and employees of the Company during the period. On behalf of the Board of Directors and employees of the Company, we express our gratitude and appreciation to all our valued customers, distributors, dealers, bankers, vendors and all other stakeholders for the trust and confidence reposed in the Company.

On behalf of the Board of Directors



MUSTAPHA A. CHINOY
Chairman

Karachi: October 29, 2024

پہلی سہ ماہی، 30 ستمبر 2024ء کو اختتام پذیر ہونے پر فروخت گذشتہ برس کی اسی مدت میں 26 فی صد زائد یعنی 7.5 بلین روپے رہی۔ تعمیراتی اور صنعتی سرگرمیوں میں کمی کے ساتھ مارکیٹ کے مسلسل حالات کے باوجود ٹاپ لائن حوصلہ افزا رہی۔ مجموعی منافع گذشتہ برس کی اسی مدت میں 842.0 بلین روپے کے مقابلے میں 787.7 بلین روپے ریکارڈ ہوا۔

مذکورہ سہ ماہی کے لئے فروخت، مارکیٹنگ اور ایڈمنسٹریٹو اخراجات اور تجارتی قرضوں پر خسارہ گذشتہ برس کی اسی مدت میں 302.8 بلین روپے کے مقابلے میں 324.5 بلین روپے رہا۔ مذکورہ سہ ماہی کے لئے قرضوں پر لاگت گذشتہ برس کی اسی مدت میں 370.1 بلین روپے کے مقابلے میں 688.6 بلین روپے رہی۔ قرضوں پر لاگت میں اضافہ بلند شرح سود اور پروجیکٹ میں درکار سرمایہ میں اضافے سے منسوب کیا جاتا ہے۔

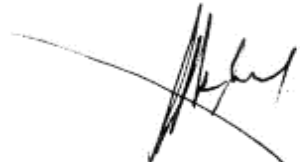
مذکورہ بالا عوامل کے باعث کمپنی نے پہلی سہ ماہی کا اختتام 130.9 بلین روپے خسارے بعد انیکس کے ساتھ کیا جبکہ گذشتہ برس کی اسی مدت میں نفع بعد از انیکس 136.3 بلین روپے رہا۔

افراط زر سنگل ڈیجٹ تک کم ہونے، مانیٹری پالیسی میں نرمی، مستحکم شرح تبادلہ اور زر مبادلہ کے ذخائر دو گنا سے زیادہ ہونے سے ملکی معیشت میں بہتری کے کچھ اشارے ملنا شروع ہو گئے ہیں۔ بین الاقوامی مالیاتی فنڈ (آئی ایم ایف) نے حال ہی میں پاکستان کے لئے 7 بلین ڈالر کے نئے قرض کے معاہدے کی منظوری دی ہے، جس سے اس کے میکرو اکنامک استحکام کو مستحکم کرنے میں مدد ملے گی۔ میکرو اکنامک استحکام اور شرح نمو کی بحالی میں آئی ایم ایف پروگرام پر عمل درآمد اہم رہے گا۔ ہم توقع کرتے ہیں کہ مارکیٹ کے حالات شرح سود میں مزید کٹوتی اور مجموعی طور پر معاشی نقطہ نظر پر مثبت رد عمل دینا شروع کریں گے، لیکن بحالی سست ہو سکتی ہے۔

پاکستان کیبلز اور سعودی عرب میں کیبلز اور برقی سامان تیار کرنے والے معروف ادارے بحره الیکٹریک، نے ایک مفاہمت کی یادداشت پر دستخط کئے ہیں، جس کا مقصد پاکستان اور سعودی عرب کے درمیان صنعتی اور توانائی کے شعبوں میں تعاون کو مضبوط بنانا ہے۔ یہ معاہدہ توانائی کے شعبے کے لیے برقی مصنوعات کی ترقی، سپلائی چین کی لچک کو بڑھانے اور تقسیم کے نیٹ ورک کو وسعت دینے پر توجہ مرکوز کی گئی ہے۔

ڈائریکٹرز مذکورہ مدت کے دوران کمپنی کی انتظامیہ اور ملازمین کے جذبے اور ان تھک محنت کو سراہتے ہیں۔ بورڈ آف ڈائریکٹرز اور کمپنی کے ملازمین کی جانب سے ہم اپنے تمام معزز صارفین، ڈسٹری بیوٹرز، ڈیلرز، بینکرز، وینڈرز اور اسٹیک ہولڈرز کی جانب سے ہماری کمپنی پر بھروسے اور اعتماد کے لئے خراج تحسین پیش کرتے ہیں۔

منجانب بورڈ آف ڈائریکٹرز



مصطفیٰ اے چٹائے

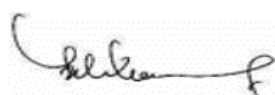
چیئرمین

کراچی: اکتوبر 29، 2024ء

**CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2024**

	Note	(Unaudited) September 30, 2024	(Audited) June 30, 2024
ASSETS			
Non-current assets			
Property, plant and equipment	4	14,870,474	16,631,645
Right-of-use assets		91,825	97,698
Intangible assets		29,959	17,716
Investment in associated company		-	-
Long-term loans receivable		10,193	11,751
Long-term deposits		18,893	7,718
		15,021,344	16,766,528
Current assets			
Stores and spares		88,730	81,616
Stock-in-trade	5	6,766,410	5,100,736
Trade debts	6	7,618,916	6,370,762
Short-term loans and advances	7	123,195	47,019
Short-term deposits and prepayments		59,148	40,369
Short term investment		135,342	124,002
Other receivables	8	1,135,963	908,221
Taxation - payments less provisions		799,539	575,912
Cash and bank balances	9	280,700	236,057
		17,007,943	13,484,694
Assets classified as held for sale		3,361,945	1,419,385
Total current assets		20,369,888	14,904,079
Total assets		35,391,232	31,670,607
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital 100,000,000 (June 30, 2024: 100,000,000) ordinary shares of Rs. 10 each		1,000,000	1,000,000
Issued, subscribed and paid-up capital		544,574	495,067
Capital reserves			
Share premium reserve		1,595,139	1,595,139
Revaluation surplus on property (land and building) - net of tax		4,293,778	4,597,117
Revenue reserves			
General reserve		2,943,000	2,618,000
Un-appropriated profit		(165,151)	374,778
Total shareholders' equity		9,211,340	9,680,101
Non-current liabilities			
Long-term financing - secured	10	6,635,843	6,924,567
Deferred income - Government grant		468,969	488,042
Lease liabilities		68,039	84,636
Staff retirement benefits		56,890	54,509
Staff compensated absences		1,796	4,892
Deferred taxation		138,375	194,057
		7,369,912	7,750,703
Current liabilities			
Current portion of long-term financing	10	463,399	195,817
Current portion of lease liabilities		14,375	14,717
Trade and other payables	11	6,238,659	4,287,551
Short-term borrowings - secured	12	10,238,833	7,888,660
Contract liabilities		666,303	771,558
Advance against assets classified as held for sale		808,307	547,449
Unclaimed dividend		33,206	33,206
Accrued mark-up		346,898	500,845
		18,809,980	14,239,803
Total liabilities		26,179,892	21,990,506
Contingencies and commitments	13		
Total equity and liabilities		35,391,232	31,670,607

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Director

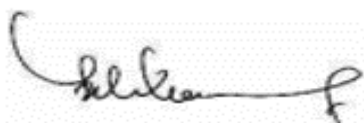


Chief Financial Officer

**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024**

	Note	July to September 2024 (Rupees in '000)	July to September 2023
Revenue from contracts with customers	14	7,519,537	5,977,590
Cost of sales		<u>(6,731,793)</u>	<u>(5,135,576)</u>
Gross profit		787,744	842,014
Marketing, selling and distribution costs	15	<u>(243,855)</u>	<u>(208,301)</u>
Administrative expenses	16	<u>(82,199)</u>	<u>(88,161)</u>
Impairment reversal / (loss) on trade debts		<u>1,600</u>	<u>(6,318)</u>
		(324,454)	(302,780)
Finance cost	17	<u>(688,619)</u>	<u>(370,063)</u>
Other expenses		<u>(330)</u>	<u>(16,184)</u>
		(688,949)	(386,247)
Other income		62,692	33,553
Share of profit from associate under the equity basis of accounting		-	8,520
(Loss) / profit before income tax		<u>(162,967)</u>	<u>195,060</u>
Income tax expense		32,029	(58,735)
(Loss) / profit after tax for the period		<u><u>(130,938)</u></u>	<u><u>136,325</u></u>
		(Rupees)	(Restated)
(Loss) / earnings per share - basic and diluted	18	<u><u>(2.40)</u></u>	<u><u>2.50</u></u>

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Director

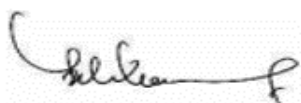


Chief Financial Officer

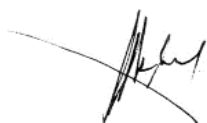
**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024**

	July to September 2024	July to September 2023
	(Rupees in '000)	
(Loss) / profit after tax for the period	(130,938)	136,325
Other comprehensive income:		
Items that will not be reclassified to statement of profit or loss		
Share of other comprehensive income from the associated company	-	356
Loss on equity instruments designated at fair value through other comprehensive income	(37,110)	-
Deficit on transfer of land and building from property, plant and equipment to assets held for sale	(388,224)	
Related deferred tax for the period	87,511	
	(300,713)	-
Deficit on revaluation of land carried out during the period	-	(136,415)
Share of (deficit) on revaluation of land and building of the associated company	-	(1,467)
Related deferred tax for the period	-	220
	-	(1,247)
	(337,823)	(137,306)
Total comprehensive (loss) / income - transferred to statement of changes in equity	(468,761)	(981)

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Director

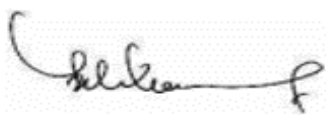


Chief Financial Officer

**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024**

	Note	September 30, 2024	September 30, 2023
(Rupees in '000)			
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	19	(799,048)	(1,620,427)
Finance costs paid		(802,361)	(272,760)
Gratuity paid		(250)	(3,465)
Income tax paid - net		(159,771)	(180,220)
Long-term loans receivable		1,558	1,211
Long-term deposits		(11,175)	127
Net cash used in operating activities		<u>(1,771,047)</u>	<u>(2,075,534)</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure including intangible assets		(669,563)	(569,649)
Proceeds from disposal of fixed assets		956	1,149
Proceeds from assets classified as held for sale		260,858	-
Short term investment		(48,450)	-
Net cash used in investing activities		<u>(456,199)</u>	<u>(568,500)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Long-term loans obtained		-	18,225
Repayment of long-term loans		(56,083)	(38,131)
Lease rentals paid		(22,201)	-
Loan / (Repayments) of short-term borrowings - secured		1,584,529	750,000
Net cash generated from financing activities		<u>1,506,245</u>	<u>730,094</u>
Net decrease in cash and cash equivalents		<u>(721,001)</u>	<u>(1,913,940)</u>
Cash and cash equivalents at beginning of the year		<u>(2,397,603)</u>	<u>(969,222)</u>
Cash and cash equivalents at end of the period	20	<u><u>(3,118,604)</u></u>	<u><u>(2,883,162)</u></u>

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Director



Chief Financial Officer

**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024**

	Share Capital	Capital Reserves		Revenue Reserves		Total
	Issued, subscribed and paid-up capital	Share premium reserve	Surplus on revaluation of assets - net of tax	General reserve	Un- appropriated profit	
	← (Rupees in '000) →					
Balance as at July 01, 2023	495,067	1,595,139	4,785,350	1,975,000	643,510	9,494,066
Total comprehensive income for the period from July 2023 to September 2023						
- Profit after tax	-	-	-	-	136,325	136,325
- Other comprehensive income - net of tax	-	-	(137,662)	-	356	(137,306)
	-	-	(137,662)	-	136,681	(981)
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(4,396)	-	4,396	-
Transfer to general reserve for the year ended June 30, 2023	-	-	-	643,000	(643,000)	-
Balance as at September 30, 2023	<u>495,067</u>	<u>1,595,139</u>	<u>4,643,292</u>	<u>2,618,000</u>	<u>141,587</u>	<u>9,493,085</u>
Balance as at July 01, 2024	495,067	1,595,139	4,597,117	2,618,000	374,778	9,680,101
Total comprehensive income for the period from July 2024 to September 2024						
- Profit after tax	-	-	-	-	(130,938)	(130,938)
- Other comprehensive loss - net of tax	-	-	(300,713)	-	(37,110)	(337,823)
	-	-	(300,713)	-	(168,048)	(468,761)
Transfer from surplus on revaluation of building - net of deferred tax	-	-	(2,626)	-	2,626	-
10% bonus shares issued - for the year ended June 30, 2024	49,507	-	-	-	(49,507)	-
Transfer to general reserve for the year ended June 30, 2024	-	-	-	325,000	(325,000)	-
Balance as at September 30, 2024	<u>544,574</u>	<u>1,595,139</u>	<u>4,293,778</u>	<u>2,943,000</u>	<u>(165,151)</u>	<u>9,211,340</u>

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Director



Chief Financial Officer

**NOTES TO CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2024**

1 LEGAL STATUS AND OPERATIONS

Pakistan Cables Limited ("the Company") was incorporated in Pakistan as a private limited Company on 22 April 1953 under Companies Act, 1913 (now the Companies Act, 2017) and in 1955 it was converted into a public limited Company in which year it also obtained a listing on the Pakistan Stock Exchange. The Company is engaged in the business of copper rods, wires, cables and conductors, aluminium extrusion profiles, wiring accessories and PVC compounds.

The registered office of the Company is situated at 11.15 acres of land at B/21, S.I.T.E., Karachi, Pakistan and head office of the Company is situated at 1st Floor, Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. In addition, it also has a land of 42 acres at K-23, Nooriabad, Sindh and 3.9 acres at C-246 and C-247 Nooriabad, Sindh. The Company has also regional and branch offices located in Lahore, Faisalabad, Rawalpindi, Multan, Peshawar and Abbottabad.

2 BASIS OF PRESENTATION

2.1 Statement of compliance

2.1.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan as are notified under the Companies Act 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ from the requirements of IFRS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.1.2 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange Limited. These condensed interim financial statements comprise of the statement of financial position as at September 30, 2024 and statement of profit or loss, statement of other comprehensive income, statement of cash flows and statement of changes in equity for the three months period ended September 30, 2024.

2.1.3 The comparative statement of financial position presented in these condensed interim financial statements as at June 30, 2024 has been extracted from the audited financial statements of the Company for the year ended June 30, 2024, whereas the comparative statement of profit or loss, statement of other comprehensive income, statement of cash flows and statement of changes in equity for the three months period ended September 30, 2023 have been extracted from the unaudited condensed interim financial statements for the period then ended.

2.1.4 These condensed interim financial statement does not include all the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements of the Company as at and for the year ended June 30, 2024.

2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except as disclosed otherwise.

2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistan Rupee which is the Company's functional currency. All financial information presented in Pakistani rupee has been rounded off to the nearest thousand, unless otherwise stated.

3 MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies applied in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2024.

3.1 Accounting estimates, judgements and financial risk management

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2024.

4 PROPERTY, PLANT AND EQUIPMENT

	(Unaudited) September 30, 2024	(Audited) June 30, 2024
	(Rupees in '000)	
Operating fixed assets	5,598,792	7,589,453
Capital work-in-progress	<u>9,271,682</u>	<u>9,042,192</u>
	<u>14,870,474</u>	<u>16,631,645</u>

The additions and disposals in property, plant and equipments during the quarter are as under:

	Note	<u>Three months period ended</u>	
		<u>September 30, 2024</u>	<u>September 30, 2023</u>
		(Rupees in '000)	
Additions			
Plant and machinery		11,215	6,837
Office equipment and appliances		3,682	3,116
Others		41,246	4,983
Capital work-in-progress	4.1	<u>613,420</u>	<u>554,713</u>
		<u>669,563</u>	<u>569,649</u>
Disposals - Net book value			
Vehicles [cost Nil (September 30, 2023: Rs. 13.79 million)]		<u>-</u>	<u>460</u>
Plant and machinery and others [cost Rs. 0.46 million (September 30, 2023: Rs. 0.17 million)]		<u>-</u>	<u>-</u>
Transfer from Capital work-in-progress		<u>382,557</u>	<u>73,042</u>

4.1 This represents the purchase of plant and machinery, building and others.

5	STOCK-IN-TRADE	Note	(Unaudited) September 30, 2024	(Audited) June 30, 2024
	Raw materials [including Rs. 332.96 million in transit (June 30, 2024: Rs. 768.39 million)]	5.1	3,356,309	2,617,543
	Work-in-process	5.2	1,269,312	899,811
	Finished goods	5.3	2,048,527	1,457,236
	Scrap		92,262	126,146
			<u>6,766,410</u>	<u>5,100,736</u>
5.1	Raw material includes slow moving items amounting to Rs. 12.73 million (June 30, 2024: Rs. 27.24 million) against which provision has been made.			
5.2	Work-in-process include slow moving items amounting to Rs. 23.83 million (June 30, 2024: Rs. 45.56 million) stated at their net realizable values against their cost of Rs. 36.6 million (June 30, 2024: Rs. 84.31 million).			
5.3	Finished goods include slow moving items amounting to Rs. 18.1 million (June 30, 2024: Rs. 424.46 million) stated at their net realizable values against their cost of Rs. 35.15 million (June 30, 2024: Rs. 476.66 million).			
6	TRADE DEBTS	Note	(Unaudited) September 30, 2024	(Audited) June 30, 2024
	(Rupees in '000)			
	Unsecured and non-interest bearing			
	Due from related parties		922,902	711,157
	Others		6,789,249	5,754,790
			<u>7,712,151</u>	<u>6,465,947</u>
	Allowance for expected credit losses	6.1	(93,235)	(95,185)
			<u>7,618,916</u>	<u>6,370,762</u>
6.1	Allowance for expected credit losses			
	As at July 01		95,185	52,136
	(Reversal) / charge during the period - net		(1,600)	52,034
	Trade debts balances written off during the period		(350)	(8,985)
			<u>93,235</u>	<u>95,185</u>
7	SHORT-TERM LOANS AND ADVANCES			
	Current portion of long-term loans		7,356	6,920
	Short-term advances to employees		7,218	10,414
	Advances to suppliers		108,621	29,685
			<u>115,839</u>	<u>40,099</u>
			<u>123,195</u>	<u>47,019</u>
8	OTHER RECEIVABLES - considered good			
	Sales tax refundable		941,107	726,596
	Receivable from staff pension fund - related party		84,539	84,539
	Duty draw back claim		84,277	79,229
	Margin against guarantee - related party		12,670	12,670
	Export lien		981	3,630
	Others		12,389	1,557
			<u>1,135,963</u>	<u>908,221</u>
9	CASH AND BANK BALANCES			
	Cash at bank			
	Current accounts - local currency		104,226	78,422
	- foreign currency		88,627	80,309
	Saving accounts - local currency	9.1	15,280	14,696
			<u>208,133</u>	<u>173,427</u>
	Islamic			
	Current accounts - foreign currency		3,587	3,597
	Term deposit receipts	9.2	68,681	58,681
			<u>72,268</u>	<u>62,278</u>
	Cash in hand		299	352
			<u>280,700</u>	<u>236,057</u>
9.1	The profit and loss sharing bank balance carry profit at the rate of 18.00% (June 30, 2024: 20.50%) per annum.			
9.2	This includes term deposit certificate placed with local bank and carry profit at declared rates of 16.75% to 17.75% per annum (June 30, 2024: 16.50% to 18.00%)			

	Note	(Unaudited) September 30, 2024	(Audited) June 30, 2024
10 LONG-TERM FINANCING - secured		(Rupees in '000)	
Loans from conventional financial institutions			
Long-Term Finance Facility	10.1	5,414,499	5,414,499
SBP Refinance - renewable energy	10.2	116,585	119,621
Temporary Economic Refinance Facility (TERF)	10.3	1,426,792	1,459,779
		6,957,876	6,993,899
Loans from Islamic financial institutions			
Long-Term Finance Facility	10.1	544,077	544,077
Temporary Economic Refinance Facility (TERF)	10.3	132,976	136,724
Diminishing Musharakah	10.4	8,961	9,411
		686,014	690,212
		<u>7,643,890</u>	<u>7,684,111</u>
Less: Deferred income Government grant		(544,648)	(563,727)
Less: Current portion of long-term financing			
Conventional financial institutions			
Long-Term Finance Facility		(250,308)	-
SBP Refinance-Renewable Energy		(14,528)	(14,528)
Temporary Economic Refinance Facility (TERF)		(180,170)	(162,896)
		(445,006)	(177,424)
Loans from Islamic financial institutions			
Islamic Temporary Economic Refinance Facility (ITERF)		(16,591)	(16,591)
Diminishing Musharakah		(1,802)	(1,802)
		(18,393)	(18,393)
		<u>(463,399)</u>	<u>(195,817)</u>
		6,635,843	6,924,567

10.1 Long-term loans have been obtained for the purpose of capital expenditure which are secured against mortgage of land and building and hypothecation of specific plant and machinery. The Company has also availed long-term loans against various refinancing schemes of State Bank of Pakistan (SBP) which includes Temporary Economic Refinance Facility (TERF) and against Renewable Energy Scheme.

Long-term loans of Rs. 3,650 million has been obtained for capital expenditure which are secured against mortgage of land and building at K-23 Nooriabad (charge of Rs. 4,867 million). The total amount outstanding against these loans are Rs. 3,398 million as on September 30, 2024 (June 30, 2024: Rs. 3,398 million). Rate of markup on the above loans ranges between 15.93% per annum and 18.32% per annum (June 30, 2024: 20.84% per annum and 22.21% per annum). These are repayable in half yearly equal instalments of Rs. 107.14 million, Rs. 62.50 million and quarterly installment of Rs. 41.07 million respectively. The facility available under the above arrangement amounted to Rs. 3,650 million of which the amount remained unutilised as at September 30, 2024 was Nil (June 30, 2024: Nil).

The Company has also obtained a syndicate term finance facility of Rs. 4,000 million from MCB Bank Limited with consortium of various financial institutions (June 30, 2024: Rs. 4,000 million). This facility is secured against a mortgage of Land and Building at B-21 SITE Karachi and against hypothecation of specific plant and machinery. The total amount outstanding against the above facility amounts to Rs. 2,560 million as on September 30, 2024 (June 30, 2024: Rs. 2,560 million). Rate of markup on this loan is at 18.34% per annum (June 30, 2024: 21.19%).

10.2 In addition to the above, the Company has also obtained long-term loan of Rs. 112.60 million against SBP Renewable Energy Scheme (June 30, 2024: Rs. 116.23 million). The rate of markup on this loan is at 3.50% per annum (June 30, 2024: 3.50% per annum). This loan is secured against hypothecation of specific plant and machinery for a 10 year period.

10.3 In addition to the above, the Company has also obtained long-term loan of Rs. 1,624.15 million against Temporary Economic Refinance Facility (TERF) under SBP refinance scheme (June 30, 2024: Rs. 1,624.15 million). The rate of markup on these loans ranged between 1.50% per annum to 2.50% per annum (June 30, 2024: 1.50% per annum to 2.50% per annum). These loans are secured against hypothecation of specific plant and machinery for a 10 year period.

10.4 During the year, the Company entered into a Diminishing Musharakah arrangement for the purchase of a motor vehicle over a five-year term. Principal amount is repayable in 60 equal monthly installments carrying profit rate at 3 months KIBOR + 0.75% per annum (June 30, 2024: 3 months KIBOR + 0.75% per annum)

	(Unaudited) September 30, 2024	(Audited) June 30, 2024
11 TRADE AND OTHER PAYABLES	(Rupees in '000)	
Creditors	4,494,408	2,623,976
Accrued expenses	620,761	680,493
Salary and wages payable	73,251	27,479
Accrual for import levies	914,171	829,890
Payable to staff provident fund - related party	6,798	6,185
Workers' profit participation fund	-	16,975
Workers' welfare fund	7,515	7,515
Current portion of deferred income - Government grant	75,679	75,685
Security deposits from distributors and employees	6,139	6,139
Withholding income tax payable	37,089	10,551
Others	2,848	2,663
	<u>6,238,659</u>	<u>4,287,551</u>

12 SHORT-TERM BORROWINGS - Secured	Note	(Unaudited) September 30, 2024 (Rupees in '000)	(Audited) June 30, 2024
Running musharka under Shariah arrangements	12.1	1,863,511	955,679
Running finances under mark-up arrangements	12.2	1,535,793	1,677,981
Running finances from banks		<u>3,399,304</u>	<u>2,633,660</u>
Short term finances under mark-up arrangements	12.3	6,702,179	5,255,000
Foreign currency import finance under markup arrangement	12.4	137,350	-
		<u>10,238,833</u>	<u>7,888,660</u>

12.1 Running musharka under shariah arrangements

Running Musharaka under Shariah arrangement carries mark-up at the rate of 19.64% per annum to 20.64% per annum (June 30, 2024: 22.03% per annum to 22.39% per annum) and the available facility is Rs. 2,900 million (June 30, 2024: Rs. 2,550 million). At September 30, 2024, the facility unutilised was Rs. 1,036 million (June 30, 2024: Rs. 1,594 million).

12.2 Running finances under mark-up arrangements

The Company has also arranged short-term running finance facilities under mark-up arrangements from certain banks. The overall facility for these running finances under mark-up arrangements amounts to Rs. 10,063 million (June 30, 2024: Rs. 9,400 million). Rate of mark-up on these running finance facilities under mark-up arrangements ranges between 20.04% per annum to 21.24% per annum net of prompt payment rebate (June 30, 2024: 22.12% per annum to 22.93% per annum). The facilities will expire between September 30, 2024 to May 31, 2025 and are renewable.

12.3 Short term finances under mark-up arrangements

Amount outstanding against the short term finance facilities as at September 30, 2024 was Rs. 6,702 million (June 30, 2024: Rs. 5,255 million) against the available facilities of Rs. 12,432 million (June 30, 2024: Rs. 11,395 million). This includes facilities earmarked out of the total running finance facilities obtained from banks. Mark-up on short term finance is agreed at each disbursement and as at September 30, 2024, it was ranging between 17.44% per annum to 20.36% per annum (June 30, 2024: 20.19% per annum to 22.12% per annum).

12.4 Foreign currency import finance under markup arrangements

The amount outstanding against the foreign currency import finance facility as at September 30, 2024 available from banks was Rs. 137.4 million (June 30, 2024: Nil) earmarked out of the total running finance facilities of Rs. 1,500 million obtained from this bank. Total facility available under this arrangements amounts to Rs. 9,595 million (June 30, 2024: Nil) which is a sub limit of above running finance limit. At September 30, 2024 the outstanding balance carried markup of 7.0% per annum (June 30, 2024: Nil). These are repayable latest by October 2024.

12.5 Other facilities

The facility for opening letters of credit and guarantees as at September 30, 2024 amounted to Rs. 13,163 million including Rs. 4,050 million relating to the guarantees (June 30, 2024: Rs. 12,000 million including Rs. 3,650 million relating to the guarantees) of which the amount remained unutilised as at September 30, 2024 was Rs. 7,023 million including Rs. 1,570 million relating to the guarantees (June 30, 2024: Rs. 7,039 million including Rs. 1,469 million relating to the guarantees).

12.6 Securities

These above arrangements are secured by way of joint pari passu hypothecation over current assets of the Company of Rs. 16,310 million and ranking charges of Rs. 1,165 million, Rs. 100 million, Rs. 815 million, Rs. 200 million, Rs. 235 million, Rs. 420 million, Rs. 1,335 million, Rs. 1,335 million, Rs. 1,305 million, and Rs. 670 million for facilities availed from Habib Bank Ltd., MCB Bank Ltd., Soneri Bank Ltd., Habib Metropolitan Bank Ltd., JS Bank Ltd., Bank Al Falah Ltd., The Bank of Punjab, MCB Islamic Bank, United Bank Ltd., and Pak Kuwait Investment Company respectively, which will be upgraded to first Joint Pari Passu Charge.

13 CONTINGENCIES AND COMMITMENTS

13.1 Contingencies

- a) The Company has issued to the Collector of Customs post dated cheques amounting to Rs. 5.43 million (June 30, 2024: Rs. 5.43 million) against partial exemption of import levies.
- b) Bank guarantees amounting to Rs. 2,480 million (June 30, 2024: Rs. 2,181 million) have been given to various parties for contract performance, tender deposits, import levies, etc.

13.2 Commitments

- a) Aggregate commitments for capital expenditure as at September 30, 2024 amounted to Rs. 336.99 million (June 30, 2024: Rs. 414.11 million).
- b) Commitments under letters of credit for the import of raw materials, etc. (non-capital expenditure) as at September 30, 2024 amounted to Rs. 3,641.98 million (June 30, 2024: Rs. 2,763.04 million). These are in respect of the letters of credit opened before the period end but no shipment by then had been made.

14 REVENUE FROM CONTRACTS WITH CUSTOMERS

	Three months period ended	
	September 30, 2024	September 30, 2023
	(Rupees in '000)	
Gross local sales	7,682,105	6,652,485
Export sales	1,026,438	367,951
	<u>8,708,543</u>	<u>7,020,436</u>
Sales tax	(1,189,006)	(1,042,846)
	<u><u>7,519,537</u></u>	<u><u>5,977,590</u></u>

14.1 Disaggregation of revenue

In the following table, revenue is disaggregated by primary geographical markets, major product lines and sales channels:

	Three months period ended	
	September 30, 2024	September 30, 2023
	(Rupees in '000)	
Primary geographical markets		
Pakistan	6,493,100	5,609,639
Asia (other than Pakistan)	12,710	36,710
North America	-	217,182
South America	-	6,413
United Arab Emirates	48,781	-
Africa	964,946	107,646
	<u>7,519,537</u>	<u>5,977,590</u>
Major products lines		
Wire and Cables	7,459,291	5,915,187
Aluminium profile business	60,246	62,403
	<u>7,519,537</u>	<u>5,977,590</u>
Sales channels		
Goods sold:		
- directly to consumers	6,310,090	4,649,056
- through intermediaries	1,209,447	1,328,534
	<u>7,519,537</u>	<u>5,977,590</u>

15 MARKETING, SELLING AND DISTRIBUTION COSTS

Salaries, wages and benefits	42,680	51,039
Rent, rates and taxes	5,248	4,758
Repairs and maintenance	2,102	1,917
Communication and stationary	916	798
Training, travelling and entertainment	18,016	16,491
Advertising and publicity	56,234	52,488
Carriage and forwarding expenses	92,356	60,416
Depreciation	5,982	5,934
Depreciation on right-of-use asset	3,339	2,915
Amortization	125	-
Subscriptions	816	715
Insurance	1,261	647
Fuel and power	5,520	3,845
Others	9,260	6,338
	<u>243,855</u>	<u>208,301</u>

20	CASH AND CASH EQUIVALENTS	Three months period ended	
		September 30, 2024	September 30, 2023
Cash and cash equivalents comprise of the following items:			
	Cash and bank balances	280,700	164,133
	Running finance from banks	(3,399,304)	(3,047,295)
		(3,118,604)	(2,883,162)

21 TRANSACTIONS WITH RELATED PARTIES

Parties which are related to the Company in pursuit of IAS 24 'Related Party Disclosures' including associates, staff retirement benefit plans and key management personnel are considered for disclosure of related party transactions.

Transactions and balances with related parties

Name of the related party	Relationship	Nature of transactions and period-end balances	Three months period ended	
			September 30, 2024	September 30, 2023
			(Rupees in '000)	
Intermark (Private) Limited	Associate	Sale of goods	549,988	590,983
		Amount due at the period-end	880,801	573,565
International Industries Limited	Associate	Sale of goods	-	230
		Sharing of expenses	-	-
		Purchase of goods, services & materials	-	28,407
		Sharing of rental office expenses	-	265
		Dividend receivable / received	-	1,267
		Proportionate share of changes in equity	-	7,409
		Amount due at the period-end	-	282
Aga Khan Cultural Service Pakistan	Common directorship	Sale of goods	-	1,016
		Amount due at the period-end	-	1,199
Agha Steel Industries	Common directorship	Purchase of goods, services & materials	-	5,600
Cherat Cement Limited	Common directorship	Sale of goods	10,232	15,651
		Amount due at the period-end	6,047	1,307
Chinoy Engineering & Construction (Pvt) Ltd.	Associate	Investment	48,750	-
		Sale of goods	8,000	-
ILL Construction Solutions (Private) Limited	Associate	Purchase of goods, services & materials	31,532	14,357
International Steels Limited	Associate	Sale of goods	266	-
		Amount due at the period-end	242	-
Fauji Fertilizer Company Limited	Common directorship	Sale of goods	40,253	1,688
National Foods Limited	Common directorship	Sale of goods	254	-
Sui Southeren Gas Company	Common directorship	Supplier of Gas	103,522	-
Atlas Insurance Limited	Common directorship	Insurance premium expense	461	194
		Security Deposit / Cash Margin	-	6,169
Jubilee General Insurance Co. Limited	Common directorship	Insurance premium expense	19,711	14,137
		Insurance claim received	25,926	8,486
Jubilee Life Insurance Company Limited	Common directorship	Insurance premium expense	-	3,142
State Life Insurance Corp. of Pakistan	Common directorship	Office Rent	52	52
Pakistan society for training and development	Common directorship	Purchase of goods, services & materials	448	-
Pakistan Cables Limited - Staff Provident Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plan	9,569	7,867
		Retirement benefit plans payable	6,798	5,142
Pakistan Cables Limited - Staff Pension Fund	Staff retirement benefit plans	Net charge in respect of Staff retirement benefit plans	-	495
		Retirement benefit plans receivable	84,539	30,494
Board of Directors (executive and non-executive) and Key Management Personnel	Key management personnel	Remuneration	21,971	19,522
		Directors' fees	2,000	1,500
Workers' Profit Participation Fund	Staff benefit plan	Net charge in respect of staff benefit plan	-	10,477
		Staff benefit plan payable	-	10,477

- 21.1** Remuneration of key management personnel are in accordance with their terms of employment.
- 21.2** Contributions to defined contribution plan (provident fund) are made as per the terms of employment and contribution to / charge for the defined benefit plan (pension scheme) are in accordance with the actuarial advice.
- 21.3** Other transactions are at agreed terms.

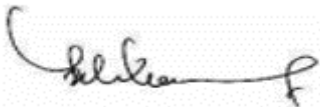
22 OPERATING SEGMENTS

These condensed interim financial statements have been prepared on the basis of single reportable segment.


- 22.1** Revenue from cables & wires represents 99.2% (June 30, 2024: 98.4%) of total revenue of the company.
- 22.2** Sales represent local sales of Rs. 6,493.10 million (September 30, 2023: Rs. 5,609.64 million) and export sales of Rs. 1,026.43 million (September 30, 2023: Rs. 367.95 million). The export represents sales to Africa amounting to Rs. 964.95 million (September 30, 2023: sales to Africa amounting to Rs. 107.65 million), Asia amounting to Rs. 12.71 million (September 30, 2023: sales to Asia amounting to Rs. 36.71), North America Nil (September 30, 2023: sales to North America to Rs. 217.18 million), South America Nil (September 30, 2023: sales to South America to Rs. 6.41 million) and United Arab Emirates amounting to Rs. 48.78 million (September 30, 2023: sales to United Arab Emirates to Nil).
- 22.3** All non-current assets of the Company at September 30, 2024 are located in Pakistan. The Company does not have any customer having sales of 10% or more during the period (June 30, 2024: Nil).

23 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on October 29, 2024 by the Board of Directors of the Company.



Chief Executive Officer



Director



Chief Financial Officer

Head Office

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